

Cost of 'Average' vs. 'Superior' Performers

	Average Salary		Your Cost per 'Average'		# in this category		Your cost if all in this category 'Average'	
Unskilled		X 0.19		X		=		(i)
Skilled		X 0.32		X		=		(ii)
Management		X 0.48		X		=		(iii)
Total Exposure if all 'average' (total i + ii + iii)						=		
Percentage of salary investment at risk						=		